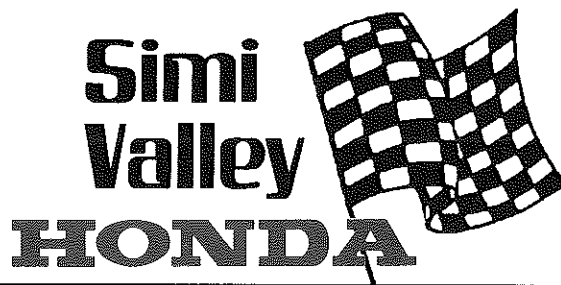


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Simi Valley, CA 93063



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**SEA-DOO**  
EVERYBODY'S DOIN' IT

**ATK**

N W Technologies  
5817 Centralcrest  
Houston, TX 77092

December 18, 1997

Dear Natures Way,

I just wanted you to know how I feel about your product Natures Way MC which I have been using in our watercraft test tank for over a year now. I have told many, many other dealerships about your product, and they all agree it is the best!

I just call it the "NO" product.

- 1) **NO** Pollution - I don't have to worry about having to drain my test tank water into the sewer system, or worse yet, having to drain it illegally at night. I don't have to drain it AT ALL. The Natures Way MC and Microbes have kept the tank water clean enough to use the same water for well over a year now.
- 2) **NO** Scum - The customers boats are so much cleaner when we take them out of the tank, which means less clean-up time, less mess, and happy customers and employees. Plus, the inside of the tank doesn't have that scum that we had before using your product. I'm not ashamed or embarrassed for any of my customers to see the tank. (Before they would cringe whenever they saw their beautiful clean watercraft being lowered into the scummy tank!)
- 3) **NO** Damage - Because there is no chlorine in your products, my test tank isn't eaten away like it was with other cleaning supplies. The Natures Way MC and microbes don't attack anything but the oil in the water!
- 4) **NO** Filter - I was buying a \$50+ filter every month, and still had scum! Now, I don't even use a filter. I've removed the entire filter system. I don't need it!! That has saved me over \$600 this last year alone!!

I would like your permission to contact a few of the trade magazines and ask them to spotlight your product. I think the entire watercraft industry needs to know that you have a real solution to a common (and sometimes expensive) problem. Please let me know what you think!

Sincere regards,

  
Jim Woods  
Owner